



Navistar, Inc.
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November 6, 2014

Dear Valued Supplier,

Navistar Supply Chain Group has created **TRUCK SUPPLIER GUIDELINES**. These guidelines set forth the Supply Chain requirements for all Truck suppliers doing business with Navistar, Inc.

Navistar's supply base plays an essential role in our Drive to Deliver strategy. Recognizing this, Navistar Supply Chain has created an online supplier guideline training program. The creation and execution of this training program is to ensure that our Truck supply base understands and has all the tools needed to meet the Supply Chain expectations outlined in the guidelines.

The training is mandatory for all Truck suppliers and must be completed by May 31, 2015.

It is required that the personnel within your organization responsible for the subject matter complete the corresponding modules on EDI, Transportation, Trade Compliance, Packaging, and Labeling.

The training is located on www.navistarsupplier.com under the Supplier Guidelines Terms and Conditions tab. Upon completion, a link will also be provided should you have any questions. To ensure compliance to this requirement, Supply Chain will be closely monitoring training completion for all Truck suppliers.

With the creation and implementation of these guidelines and a corresponding on-line training program, Navistar has provided the proper tools for mutual success. We trust that you will find this training informative and beneficial. We look forward to many future successes working together.

Sincerely,

Joe Kory
VP, Supply Chain