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To: Navistar Suppliers

Subject: Navistar Supplier Training Requirements (Navistarsuppliertraining.com)

As Navistar continues on our Drive to Deliver journey, Navistar's supply base plays an essential role in our Drive to Deliver strategy. Key to our success is suppliers embracing a culture where **Zero Defects** is the expectation.

To that, Navistar has developed and instituted a training program hosted on the internet that takes our quality expectations beyond statements of expectations to training in the important aspects of quality that will deliver to our expectations.

Urgency, conformance, and consistency to clear requirements are enablers to our Drive to Deliver strategy and critical to our success. This training is designed to ensure that all key supplier personnel are trained and tested to ensure that our quality deliverables are clearly understood.

**The training is mandatory for all suppliers and must be completed by December 31, 2014.**

It is expected that all quality management, operations management and technical employees who work directly with Navistar product will take this training. Additionally, it is imperative that this training be taken by the aforementioned people at all facilities that ship product to Navistar.

The training is accessible using the following link: <http://www.navistarsuppliertraining.com/login/index.php>

To ensure compliance to this requirement, Navistar will review training records for all suppliers at the time of contract renewal. This will be a significant condition in the decision to continue doing business.

We recognize that quality products are critical to meeting our Drive to Deliver goals and to that we have taken the step of creating and executing this training program to ensure that our supply base understands and has all the needed tools to meet our quality expectations.

Strengthening our partnership remains a top priority moving forward and we believe there are even more opportunities on the horizon

Sincerely,

Persio Lisboa  
Senior Vice President &  
Chief Procurement Officer  
Navistar Inc.

Bill Osborne  
Senior Vice President,  
Global Quality & Manufacturing  
Navistar Inc.