

Navistar News

November 2012 ISSUE 1

Navistar finishes the fiscal year with best overall order month



At fiscal year close, Navistar showed strong order performance. In October, Navistar finished the month their best order month of the fiscal year.

- Highest number of TerraStar orders since April 2011, the 3rd best month since the TerraStar introduction
- Best month for Medium Duty orders since October of last year, with particular success in the leasing market
- Heavy Truck orders surpassed August and September orders combined. Best order month since May.

Source: Navistar

Navistar's business is solid



"Of course, Navistar ceded market share with its emissions technology misstep. Its underfunded pension is a burden. But discussions of potential bankruptcy are ill placed. Balance sheet improvements should help Navistar navigate through a transition year, and investors can expect more detail when results are

reported in December. At its core, Navistar has a solid business at the bottom of an order cycle, and the shares should keep on trucking, uphill."

Source: Barron's

http://online.barrons.com/article/SB50001424052748703728004578102943015084724.html?mod=BOL_da_wt

International WorkStars keep the Northeast moving after Hurricane Sandy

WALL STREET JOURNAL



"Restoring power is a priority for federal officials, because so much of the cleanup depends on single-family home with electricity. Instead, they are meant to serve critical locations such as hospitals, nursing homes and government offices."

Source: WSJ

http://online.wsj.com/article/SB10001424052970204707104578093192471666514.html?mod=WSJ_NY_MIDDLESecondStories

Newsweek Green Rankings put Navistar in Top 100



"For the second year in a row, Navistar has been ranked in the top 100 in Newsweek's Green Rankings report on U.S. companies... Rankings were based on a company's overall Green Score, derived from three component scores: Environmental Impact, Environmental Management, and Environmental Disclosure, which are weighted at 45 percent, 45 percent and 10 percent, respectively."

Source: Navistar and Newsweek

<http://www.navistarconnect.com/INbrief/Pages/NewsweekGreenRankingsPutNavistarinTop100.aspx>

<http://www.thedailybeast.com/newsweek/2012/10/22/newsweek-green-rankings-2012-u-s-500-list.html>

Investor doubles down on expected return



"Five of Mr. Icahn's investment funds bought 1.6 million shares, paying \$18.75 a share, or a total of \$29.9 million, according to a filing late Thursday with the U.S. Securities and Exchange Commission."

Source: Fox Business

<http://www.foxbusiness.com/news/2012/10/25/icahn-buys-16-million-shares-from-navistar-stock-offering/>