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Persio Lisboa
SVP & Chief Procurement Officer

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Navistar Suppliers:

Happy New Year! I am pleased to announce that we are reinstating Navistar's annual Diamond Supplier Award in 2014.

As we work to produce and develop new industry-leading trucks and buses, our suppliers play an important role in helping us achieve success, and we want to recognize the contributions of those who strategically align with our business goals and deliver best-in-class performance.

We will grant this award based on performance toward your 2014 Supplier Business Plan, which includes metrics in the areas of quality/warranty, technology, delivery and cost. The award candidates will be determined late in calendar-year 2014, with the award ceremony following in early 2015.

We rely on our suppliers to help us build the highest-quality products, and we look forward to recognizing the success of those who achieve our mutual goals.

Thank you for your ongoing collaboration and support. I look forward to our mutual success in the new year.