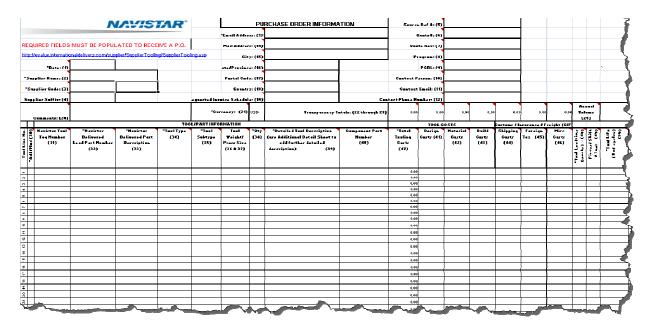
Navistar Tooling Transparency Instructions

version 2 April 2, 2012

Introduction

Navistar Tooling Transparency

This form is, in essence, the Supplier's quote for a production part within a Microsoft Excel spreadsheet for the Supplier Based Tooling (SBT) group. The purpose of the Navistar Tooling Transparency is to identify the acquisition costs for tools and identify the relationship between the tools and the production parts delivered to our production facilities. Here is a partial view of the revamped Transparency form:



NOTE: If you are a Supplier to Navistar Truck and are using the EQuote process to process the reimbursement of your Tooling costs, please refer to your instructions specifically written for EQuote.

The Navistar Tooling Transparency contains **52** numbered fields that are available for data entry. It is recommended that they get completed in sequential order. The form was developed with multiple methods to obtain instructions. Please take some time to familiarize yourself with the form before starting to complete it.

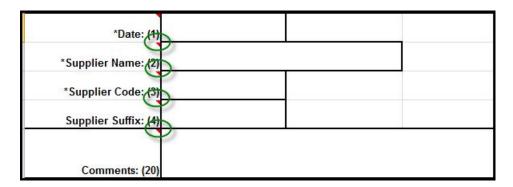
There are multiple resources for information about the Transparency and how complete it. You may decide to use the instructions within this document or those which have been imbedded with the Transparency form. You will know explore the following:

- 1) Determining if a Field is Required or Optional.
- 2) Reviewing Field Comments by Hovering Over Them with Your Cursor.

Required fields are designated by an asterisk (*) prior to the field name. **Optional** fields will NOT have the asterisk *.



In addition, **Field Comments** have been provided and can be identified by a red tag in the top right corner of the field and are activated by simply hovering over the field.



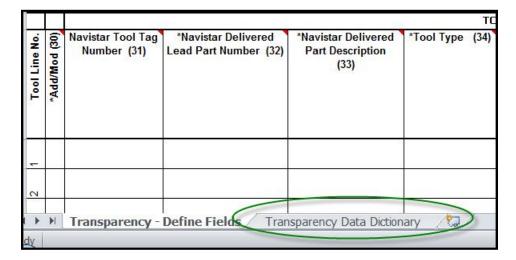
Field Comments answer the following questions:

- 1) Required or Optional
- 2) Detailed Definition
- 3) Example of How To Complete



Some will find it easier to view all **52** Field Definitions in one complete listing. This can be easily accomplished in two separate ways.

- 1) Scroll to the bottom of the **SBT2_Tool_Transparency_Version2.xlsx** Document.
- 2) Select the Transparency Data Dictionary page.



Here is a partial sample of what you would see on the Transparency Data Dictionary page.

	Field Name	/Opt	<u>Definition</u>	<u>Example</u>
		Reg/		
			Header: Date	
1	Date	R	The Date the transparency was created and sent to the Supplier Based Tooling (SBT) system to create a requisition.	07/15/2011, 07/15/11 or 071511
			Header: Supplier	
2	Supplier Name	R	The Name of the company that is supplying the tooling on the transparency.	Navistar Supplier
3	Supplier Code	R	The 5-character Navistar Supplier Code for this manufacturing location.	99999
4	Supplier Suffix	0	Enter the Supplier Suffix, if available, indicating which location from which the requisition is originating and where the purchase order is going.	AX, X1
			Header: Quote	
5	Source Ref#	0	Reference number if available. This is more applicable to Truck. This is typically blank for the Engine group.	T011756.1 or V173

Regarding numeric fields, the use of commas is not desirable. Do not use special characters such as !, @, # or \$. Entering more than two decimal positions will result in rounding errors when the data is loaded into our PeopleSoft Tooling Requisition system. This is especially important when entering dollars and cents

The dataset name is "SBT2_Tool_Transparency_Version2.xlsx". Worksheets in this workbook can be copied out, but be cautioned that the integrity of the worksheet will be compromised and it is best practice to copy worksheets INTO the workbook.

Use of this spreadsheet is required for all Tooling Quotes. It is recommended that the supplier maintain a copy of the completed Tooling Transparency for reference. In the event that a modification is required, it is requested that you submit the changes using the original quote and maintain the consistency of the quote number by incrementing the revision code. Therefore, the quote number does carry some significance in order to maintain a history of changes made to a specific quote. The Navistar Tooling Manager will maintain a copy of all quotes that are accepted by Navistar.

If you have any questions, please call your Navistar Purchasing Commodity Manager or Tooling Manager for guidance.

Appendix: Field Definitions

Header Information: Fields 1 through 29

NAVISTAR	"STAR" PURCHASE ORDER INFORMATION							
	Email Address: (13		Quat. 8: (6)					
REQUIRED FIELDS MUST BE POPULATED TO RECEIVE A P.O.), Heil Address: (14)		Qunto Rov: (7)					
http://evalue.internationaldelivers.com/supplier/SupplierTooling/SupplierT	Cooling.asp City: (15)		Pragram: (\$)					
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Cummentr: (20)	"Currency: (21) USD	Transparoncy Intals: (22 through 28	0.00	0.00	0.00 0.0	0.00	0.00	Fulum.

Header (Date)

#	Cell	Field Name	R/O	Definition	Example
1	E5	*Date	R	The Date the transparency was created and sent to the Supplier Based Tooling (SBT) system to	07/15/2011, 07/15/11 or
				create a requisition.	071511

Header (Supplier)

#	Cell	Field Name	R/O	Definition	Example
2	E6	Supplier Name	R	The Name of the company that is supplying the tooling on the transparency.	Navistar Supplier
3	E7	Supplier Code	R	The 5-character Navistar Supplier Code for this manufacturing location.	99999
4	E8	Supplier Suffix	0	The Supplier Suffix , if available, indicating which location the requisition is originating from and the purchase order is going to.	AX, X1

Header (Quote)

#	Cell	Field Name	R/O	Definition	Example
5	01	Source Ref#	0	Reference number if available. This is more applicable to Truck. This is typically blank for the Engine group.	V173
6	O2	Quote No.	0	The unique Quote id from the Supplier.	173Workhorse
7	O3	Quote Revision	0	The number of the final Quote Revision.	2
8	O4	Program Code	0	The code that indicates the Program for which the tool is being acquired. If available, the Supplier may access this from the Quote Request.	770E or 770T
9	O5	PCBL Code	NA	Supplier does NOT have visibility to this.	Populated by Navistar.

Header (Contact Information)

#	Cell	Field Name	R/O	Definition	Example
10	O6	Contact Person	0	Contact to answer any questions.	Michael Jordan
11	O7	Contact Email	0	Contact's Email address.	Michael.jordan@ chicagobulls.com
12	O8	Contact Phone Number	0	Contact's Phone Number.	312-555-1212

Header (Purchase Order)

#	Cell	Field Name	R/O	Definition	Example
13	K2	Email Address	R	Email Address where Purchase Order will be sent.	Phil.jackson@ chicagobulls.com
14	K3	Mail Address	R	Address where Supplier would like to receive any mail correspondence.	1060 W Addison
15	K4	City	R	City where Supplier would like to receive any mail correspondence.	Chicago
16	K5	State/Province	R	State/Province Code where Supplier would like to receive any mail correspondence.	IL
17	K6	Postal Code	R	Postal Code where Supplier would like to receive any mail correspondence.	60613
18	K7	Country	R	Country where Supplier would like to receive any mail correspondence.	USA
19	K8	Requested Invoice Schedule	0	Schedule of how vendor wants to be paid. The default is 1 Pay at the PPAP (Production Part Approval Process) unless otherwise negotiated. This will be viewed by the Tooling Manager for feasibility.	1/3, 1/3, 1/3

Header (Summarization)

#	Cell	Field Name	R/O	Definition	Example
20	E9	Comments	0	Free form to provide additional clarity as to the Parts these Tool(s) are manufacturing. This also provides Suppliers the opportunity to explain anything else on the Transparency that they feel needs additional clarity.	This Tool is critical for some really special reason. Or, "With minor modification, this Tool could be used to also manufacture Part XYZ."
21	J9	Currency	R	Currency in which the quote has been provided. There are three choices in the dropdown. USD is the default.	USD, CAD or EUR
22	N9	Total Tool Design Costs	0	This field is automatically populated. It is the auto summation of all the values in the rows under Design Costs .	USER LOCKED FIELD!
23	O9	Total Tool Material Costs	0	This field is automatically populated. It is the auto summation of all the values in the rows under Material Costs.	USER LOCKED FIELD!
24	P9	Total Tool Build Costs	0	This field is automatically populated. It is the auto summation of all the values in the rows under Build Costs .	USER LOCKED FIELD!
25	Q9	Total Tool Shipping Costs	0	This field is automatically populated. It is the auto summation of all the values in the rows under Shipping Costs .	USER LOCKED FIELD!
26	R9	Total Tool Foreign Tax	0	This field is automatically populated. It is the auto summation of all the values in the rows under Foreign Tax.	USER LOCKED FIELD!
27	S9	Total Tool Misc Costs	0	This field is automatically populated. It is the auto summation of all the values in the rows under Misc Costs.	USER LOCKED FIELD!
28	M9	Total Tooling Costs	R	This field is automatically populated. It is the summation of all the values in the rows under Total Tooling Costs .	USER LOCKED FIELD!
29	V9	Quoted Annual Volume	0	The number of parts per year the Supplier has been requested to Quote.	500000

Details (Tool Information) Fields 30 through 52

#	Cell	Field Name	R/O	Definition	Example
30	C11	Add/Mod Flag	R	"Add" for New Tool, "Mod" for modification to existing tool. Identifies the action to be taken on the line - Indicates whether the asset/tool needs to be added or modified. If a tool(s) is to be added, the quantity(s) must be indicated and the tool tag must be left alone. If the tool is to be modified, the quantity must be left alone and the tool tag must be indicated.	ADD or MOD
31	D11	Navistar Tool Tag Number	R & Not App	Navistar Tool Tag or Asset number for Tool to be modified. See description of "Add- Mod-flag". This field works in conjunction with the Add-Mod-flag when the tool(s) is being modified and must be left blank when the tool(s) is being added. Upon an ADD, the system supplies the tool tag number when the requisition is created. Upon a mod, the Supplier must indicate the tool tag of the tool being modified and QTY must be left alone as it is assumed to be 1. For Mod's this is Required. For Add's this is NOT possible.	TL000456

#	Cell	Field Name	R/O	Definition	Example
32	E11	Navistar Delivered Part Number	R	This is the Navistar Delivered Part Number as it appears on the drawing. Navistar requires that all delivered part numbers that use different tools be identified separately on the Tooling Transparency.	7082430C91
33	F11	Navistar Delivered Part Description	R	Navistar Delivered Part Description as it appears on the drawing.	Filter to Pump with Clips
34	G11	Tool Type	R	Identify the Type of Tool being quoted-Use description from dropdown.	DIE, DIE_CAST, FIXTURES, FOUNDRY, MOLD, PATTERNS, GAGES, PAINT_MASKS, RACKS, BENDTOOL, ROLLFORMS, TEMPLATE,RAW_MATERIAL,MACHINE_AND_EQUIP SPECIAL
35	H11	Tool Subtype	R	A controlled drop-down box that indicates the subtype of tool being added or modified. This is controlled by the tool type selected.	FOUNDRY has the following Subtypes: CORE_BOX, MATCH_PLATE, HUNTER_PLATE, COPE_DRAG, TRIM_DIE & PATTERN.
36 & 37	I11	Tool Weight & Size	0	Identify general size range of tool quoted for DIE or MOLD	SMALL, MEDIUM, LARGE OR X-LARGE
38	J11	Qty	R & Not App	Quantity of this tool: Indicates the amount of like tools on this line. A quantity of 1 indicates a single tool which cannot be separated. In some cases, the quantity may indicate 1 for multiple functional units of property, i.e., a set; tools designed to work together that cannot be separated as separate functional assets. For Adds, this is Required. For Mods, this is not allowed.	1, 2. 3 etc.

#	Cell	Field Name	R/O	Definition	Example
39	K11	Detailed Tool Description	R	Navistar Delivered Part Description as it appears on the drawing.	Mold: 2 Cavity Family injection mold LH/RH w/SVG Hot Runner system and hydraulic ejection and water manifold.
					Dies:
					2 out L/R 10 station Progressive Die cast die shore with Nitrogen stripper / Knockout stripper / stationary stripper.
					1 out 2 station Hand Transfer Die with chrome details Ampco /Bronze forms and D2 Tool Steel with Cast Die Shoe.
40	L11	Component Part Number	0	The Component Part Number being tooled for the finished assembly.	3006606C1
41	N11	Design Costs	0	Design Costs associated with acquiring the tool. Cost should be stated as the aggregate of the total qty for all tools on the line (i.e., this is not a cost "per each").	1234.00
42	O11	Material Costs	0	Material Costs associated with acquiring the tool. Cost should be stated as the aggregate of the total qty for all tools on the line (i.e., this is not a cost "per each").	1234.00
43	P11	Build Costs	0	Build Costs associated with acquiring the tool. Cost should be stated as the aggregate of the total qty for all tools on the line (i.e., this is not a cost "per each").	1234.00
44	Q11	Shipping Costs	0	Shipping and Handling Costs associated with acquiring the tool. Cost should be stated as the aggregate of the total quantity for all tools on the line (i.e., this is not a cost "per each").	1234.00
45	R11	Foreign Tax	0	Foreign Tax associated with acquiring the tool. Tax should be stated as the aggregate of the total qty for all tools on the line (i.e., this is not a tax "per each").	1234.00

#	Cell	Field Name	R/O	Definition	Example
46	S11	Misc Costs	0	Miscellaneous Costs associated with acquiring the tool. Cost should be stated as the aggregate of the total qty for all tools on the line (i.e., this is not a cost "per each"). If this field is used, a comment is required to indicate what this cost represents. It is very unusual when domestic taxes are charged on the Transparency. When this occurs, the figure should be entered in Misc Costs. Please provide additional details in the Comments field.	1234.00
47	M11	Total Tooling Costs	R	User-Protected field that will automatically sum the design, material, build, miscellaneous, and shipping costs and foreign taxes for the line. If any field in the line is filled in, this cost must be greater than zero - which means that at least one cost/tax field must be filled out.	USER LOCKED FIELD!
48	T11	Total Leadtime (weeks)	R	Leadtime - in weeks - time required for the tool to be capable of providing production parts. If other timing is quoted, note in the Comments area.	1, 5 & 10
49	U11	Pieces/Shift/Tool	0	Shift production rate expected from the tool.	1000
50	V11	Tool Life (# of cycles)	0	Estimated number of units that can be produced from the tool until refurbishment or replacement is required. (Generally, this number is obtained from the Tool and Die Engineer.)	3000000
51	D63	Tool With	O	Would contain the Other Part Number(s) for which this tool could be used for. These details begin to be recorded in Row 64, Column D.	7082430C91
52	E63	Tool Line No.	O	Would contain the Line Number(s) for the Part number for which this Tool is also used. These details begin to be recorded in Row 64, Column E.	2